



Cary "CJ" Erfurth

CJE.Integrity@gmail.com | 321.948.6500

CJ is a veteran of over 37 years in the commercial, resort and residential real estate development industry. He has directed development projects including condo conversions, commercial properties, town homes and custom homes in the Chicago and Orlando areas demonstrating a broad range of executive management capabilities. A co-founder of Island One Resorts in 1981, Erfurth was actively involved with daily development, management and sales operations of the resort hospitality company from 1996-2011. He oversaw the development, new construction and refurbishment of the company's properties, as well as sales and in-house marketing operations in Orlando and Daytona Beach. His leadership rapidly took Island One to a prominent position in the time-share industry with over 1,400 employees and over \$85M annually in sales.

In 1998, he designed and supervised the construction of Liki Tiki Lagoon Water Adventure. This 220,000 gallon water amenity, which includes a water-spouting volcano, wave pool, slides, toddlers area, interactive jets and a poolside bar and grill, was the first amenity of its kind in the vacation ownership industry. In 2007 he was a partner in Exceptional Escapes, a firm delivering travel club and consulting services to timeshare companies throughout the U.S., Mexico and the Caribbean. In 2013 CJ along with Bobby Moore and Paul Barry launched Global Keg, an asset rental business that quickly became one of the largest keg rental companies in the world. With clients such as Pabst, Anheuser Busch, and Heineken, Global Keg continues to grow and provide distribution of their product to millions world wide. With leadership and interpersonal skills, as well as his finely tuned commercial talent, made CJ a natural for the role of President at Global Keg. In 2018, CJ formed Integrity development with his wife Christine and focuses on commercial development, construction, and consulting in the hospitality industry.

Erfurth was a co-founder and chairman of the board of the Island One Foundation, a charity focused upon the communities of resorts and vacation owners. In 2006, he received the Circle of Excellence Philanthropic Award which is recognized world wide from the American Resort Development Association (ARDA). His development and execution of two relief effort trips to Biloxi, Mississippi after Hurricane Katrina were the focus of this award and the inspiration for the creation of the Foundation. In 2009, he directed the Foundation as a principal partner and raised \$380,000 then building the first Habitat for Humanity home for a disabled veteran, earning Island One Resorts the ARDA Circle of Excellence Community Service Award.

He is also an active board member of the South Park Owners Association and ARB Board, which controls over 750 acres of commercial real estate, with tenants including Wal-Mart, Lowes and Marriott, as well as an active board member of Orange Tree Home Owners Association ARB Board. Since 1997 CJ has been an active board member of the Orange County Sheriff's Office's Police Athletic League which works with underprivileged children.

Projects:

| <u>Name</u> | <u>Type</u> | <u>Location</u> |
|------------------------|---------------------|---------------------|
| TIFFANY PLACE | CONDOS | BERWYN, IL |
| HIDDEN VALLEY | TOWNHOMES | WOODSTOCK, IL |
| GREASE GUARD | OFFICE/WAREHOUSE | ELGIN, IL |
| ROSEBROOK | CUSTOM HOMES | WESTCHESTER, IL |
| BLUFF POINTE CENTER | OFFICE/WAREHOUSE | ROMEDEVILLE, IL |
| VILLAS OF LAKE DESTINY | TOWNHOMES | MAITLAND, FL |
| LIKI TIKI VILLAGE | CONDOS | KISSIMMEE, FL |
| ORBIT ONE | CONDOS | KISSIMMEE, FL |
| BRYANS SPANISH COVE | CONDOS | ORLANDO, FL |
| BAREFOOTN IN THE KEYS | CONDOS | KISSIMMEE, FL |
| COVE ON ORMOND BEACH | CONDOS | ORMOND BEACH, FL |
| LIKI TIKI LAGOON | WATERPARK | KISSIMMEE, FL |
| LIKI TIKI | SALES CENTER | KISSIMMEE, FL |
| CHARTER CLUB OF NAPLES | CONDOS | NAPLES, FL |
| CRESENT | CONDOS | SOUTH BEACH MIA, FL |
| DAYTONA SALES CENTER | SALES CENTER | DAYTONA, FL |
| CHENAY BAY | SALES CENTER | ST. CROIX, VI |
| CHENAY BAY | SINGLE FAMILY HOMES | ST. CROIX, VI |
| ISLAND ONE CORP | OFFICE BUILDING | ORLANDO, FL |
| GLOBAL KEG CORP | OFFICE BUILDING | ORLANDO, FL |
| RED 13 CIGAR BAR | BAR | ORLANDO, FL |
| CUSTOM HOMES | SINGLE FAMILY | ILLINOIS & FLORIDA |

References:

David Baker
Baccar Constrctors
Nashille, TN
615-804-5125

Steve Gorski
Zurick Insurance
Chicago, IL
708-610-8925

Doug Crowther
Lynx Aviation
Ft. Lauderdale, FL
407-448-9613

Larry Fey
CPA
Frankfort, IL
815-469-1361

Mike Murphy
PNC Bank
Orlando, FL
617-492-0873

Trip Knox
IAC
Sarasota, FL
941-217-4352

Steve Korshak
Korshak & Associates
Orlando, FL
407-855-3333

Sal Saldano
Orange County Deputy
Orlando, FL
407-448-6196

Jim Graves
Real Estate Developer
Nantucket, MA
203-858-6909